

UNIVEL



Univel Hospitality Brief Profile

Who we are

UNIVEL is an integrated material consultancy and procurement firm for the hospitality industry that specializes in FF&E and OS&E. We are a Singapore based enterprise with presence in the Maldives, Indonesia, Sri Lanka and Myanmar. Our strength lies in more than 15 years of experience in catering procurement solutions for hotels, residential and commercial establishments, and complementing these solutions with a wide range of products including customized FF&E. We are facilitated in this through our strategic partnerships with some of the world's most trusted brands and manufacturers.

Our wealth of experience has been the key to our success in understanding our clients' needs, and proposing unique solutions that emphasize on value engineering.



UNIVEL deals directly with owners, developers, architects, interior designers, contractors as well as manufacturers, while performing multiple roles in specification, selection and supply—a multifaceted approach that allows us to offer tailored solutions to fit the stipulated budget of each project.

We assist clients through various stages of the development from back of the house to mock-up preparation and pre-opening to post-opening periods. Our scope of works typically include:

- Pricing & Sourcing Management
- Prototype Process Management
- Production, Vendor Management & Quality Control
- Administration & Communications
- Logistics Liaison
- Defect Resolution & Close-Out
- Overall Procurement Management

We factor in value engineering from the earliest outlook by recommending quality standards, and analyzing, evaluating and proposing cost-saving alternatives.

What we do



Our Maldives Experience

UNIVEL has participated in a number of high-end resort projects in the Maldives, most notably the ultra luxury resort Cheval Blanc Randheli, developed by I&T Maldives and managed by Louis Vuitton (LVMH) Hospitality. Over the many years we have worked on these high-end projects, we have collaborated and liaised closely with a varied network of developers, asset managers, operators, architects and interior designers.

- *Aarah Resort Maldives*
- *Adaaran Club Rannalhi*
- *Adaaran Prestige Vaadoo*
- *Adaaran Select Hudhuranfushi*
- *Adaaran Select Meedhuparu*
- *Anantara Dhigu Resort & Spa*
- *Anantara Kihava Villas*
- *Anantara Veli Resort & Spa*
- *Angsana Velavaru Resort*
- *Bandos Island Resort*
- *Banyan Tree Vabbinfaru*
- *Cheval Blanc Randheli*
- *Cinnamon Dhonveli*
- *Cinnamon Hakuraa Huraa*
- *Coco Island Bodu Hithi*
- *Cocoon Maldives*
- *Constance Halaveli Resort*
- *Ellaidhoo Maldives by Cinnamon*
- *Fihaalohi Resort & Spa*
- *Gaakoshibee Island Resort*
- *Gasfinolhu Island Resort*
- *Hulule Airport Hotel*
- *Huvafenfushi Resort & Spa*
- *Jumeirah Dhevanafushi*
- *Komandoo Island Resort*
- *Konotta Island Resort*
- *Kuramathi Island Resort*
- *Kuredu Island Resort*
- *LUX North Male' Atoll*
- *Maamigili Resort*
- *Manafaru Island Resort*
- *Meeru Island Resort*
- *Olhuvelli Beach & Spa Resort*
- *One&Only Reethi Rah*
- *Roxy Maldives Resort & Spa*
- *Shangri-la Villingili Resort & Spa*
- *Sheraton Fullmoon Resort*
- *Taj Exotica*
- *Velaa Private Island*
- *Velassaru Resort*
- *Veligandu Island Resort*
- *Vilamendhoo Island Resort & Spa*
- *Vivanta Coral Reef by Taj*
- *W Maldives*



Cheval Blanc Randheli—Maldives



Anantara Tangalle — Sri Lanka

Other Countries

UNIVEL's acquaintance with Sri Lanka began with our visit to Colombo in 2013. Over the last few years we have been involved in the new Anantara properties in Tangalle and Kalutara districts.

We have also been active in Indonesia and Myanmar project segment since 2010 with special focus given to hotels.

Sri Lanka

- *Anantara Tangalle*
- *Anantara Kalutara*
- *Chaya Trance Hikadua*
- *Chaya Wild Yala*

Indonesia

- *Dash Hotel Seminyak—Bali*
- *LV8 Resort Hotel—Bali*
- *Akara Luxury Villa—Seminyak,*
- *Hotel Dafam Savvoya—Seminyak*
- *SenS Hotel & Spa—Ubud*
- *Mason Pine Hotel—Bandung*

Myanmar

- *The Heritage Kempinski Hotel—Yangon*
- *Pullman Hotel—Mandalay*
- *Horizon Lake View Resort—Nay Pyi Taw*

Others

- *Crowne Plaza West Hanoi—Vietnam*
- *Cambodiana Hotel, Phnom Penh—Cambodia*
- *Hyatt Regency, Phnom Penh—Cambodia*

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